

G E O R G I A be the exception

# **How It Works**

### Preparing the Budget

- By Charter, the Mayor prepares the Budget
- The Finance Director and City
   Manager assist the Mayor in the preparation of the Budget
- The Mayor presents his Budget to the City Council
- The City Council holds Public Hearings to discuss the proposed Budget
- The Mayor and City Council vote to adopt a final Budget

The City of Johns Creek Fiscal Year runs October 1 through September 30.



Departments
Submit requests for operations
and enhancements



City Manager and Finance Director organize and prioritize for the Mayor's consideration



The Mayor considers staff recommendations as he prepares his Budget





The Mayor presents his Budget proposal to the City Council



City Council discusses and holds Public Hearings on the proposed Budget



Mayor and City Council adopt a final Budget

# Purpose of the Budget



### A budget serves as a:



Policy Document



Financial Plan



**Operation Guide** 



**Communications Device** 

### These elements help describe...



What we have done...



What we plan to do...



How we will accomplish our objectives...

# New with the FY 2016 Budget



### Budget Improvements - Overview

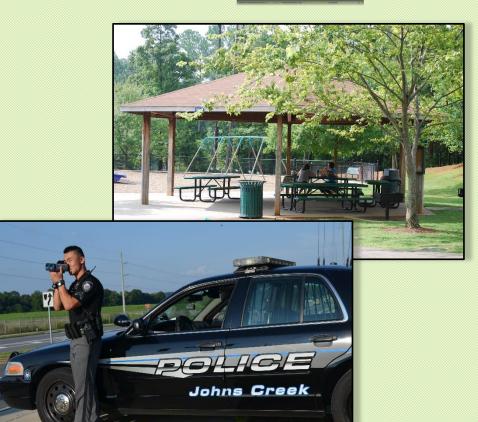


- Strategic cuts to reduce discretionary growth
- Established solid "base operations" budget
- Recognized one-time expenses
- Distilled service increase requests



- To allow for future maintenance needs and consider lifecycle costs of investments
  - Vehicle Replacement (\$1.69 M)
  - Infrastructure Maintenance (\$3.6 M)
- Unused portion will accrue for future years
- Scoring system to prioritize Enhancement Requests
- Utilization of 10-year Financial Forecast







# Streamlining Operations



Department Requests Base Operations

Personnel

Discretionary

One Time Expenses

Service Level Increases

**Enhancements** 

# Accrual Funds



# Transfers from General Fund

\$1.69 M annually

\$

Asset Replacement

For Vehicle Replacement as needed (contribution based on size of fleet)

\$3.6 M annually



Infrastructure Maintenance

Infrastructure maintenance as needed (contribution based on fixed assets)

Unused portion accrued into future years for future needs

# **Prioritizing Enhancements**





- Requests for enhancements compete for limited resources
- Scoring the requests against one another based on priorities

# Priorities of FY 2016





Traffic Congestion Relief



Resurfacing & Infrastructure Investments



Public Safety Support



Park & Greenspace Investments



Strategic Planning for Future Needs

# Next Steps: Budget and Beyond



### Discussion and Adoption

- 08/24/15 Discussion at Work Session
- 09/08/15 Public Hearing and further discussion
- 09/28/15 Public Hearing and consideration

### Strategic Goal Setting

- Annual Strategic Planning Retreat
- Discuss Strategic Goals and Priorities
  - Objectives
  - Outcome Measures
  - Key Performance Indicators
    - Workload
    - Performance

### Major Policy Review

- Policy Review Calendar
  - Major City operational policies
    - Personnel Related Policies
    - Financial Policies

## Short Term Work Program

- Review of future investments
- Updates based on Strategic Goals and Priorities
- Updates based on new Recreation and Parks Plan

# FY 2016: The Details



### The Numbers Behind the Balanced Budget

- General Fund Revenue of \$53,453,959 matches expenditures of \$53,453,959
  - Operating (Personnel and Discretionary) Expenses: \$42,284,049
  - Contingency: \$675,000
  - Accruals for Maintenance: \$3,600,000
  - Accruals for Vehicle Replacement: \$1,691,410
  - Accruals for ChatComm: \$468,850
  - One-Time Expenses (for Operations): \$580,210
  - Service Level Additions (for Operations): \$779,539
  - Enhancements (Capital and Investments): \$3,374,900
  - \$1 discrepancy between workbooks and spreadsheet
- Other Fund Revenue matches expenditures within each Fund

# 2016 General Fund Revenues

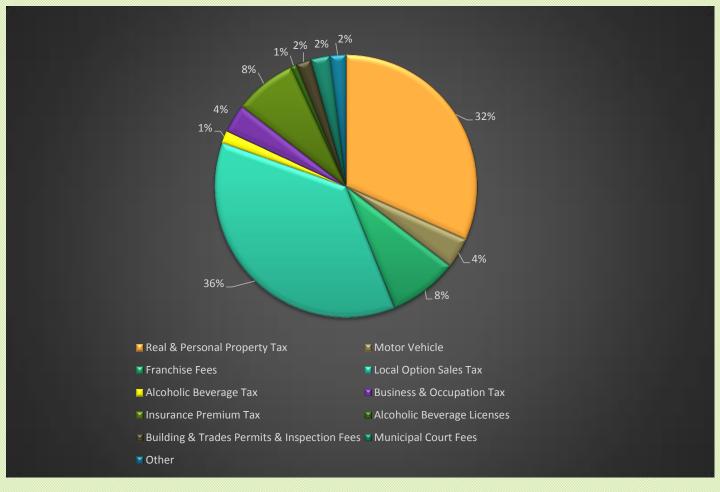






### General Fund Revenue





# **General Fund Revenue**



### General Fund Revenue

Real & Personal Property Tax	\$ 16,910,000
Motor Vehicle	\$ 2,000,000
Franchise Fees	\$ 4,566,834
Local Option Sales Tax	\$ 19,500,000
Alcoholic Beverage Tax	\$ 800,000
Business & Occupation Tax	\$ 1,896,825
Insurance Premium Tax	\$ 4,100,000
Alcoholic Beverage Licenses	\$ 407,500
Building & Trades Permits & Inspection Fees	\$ 980,500
Municipal Court Fees	\$ 1,250,000
Other	\$ 1,042,300
Total - Balanced Budget	\$ 53,453,959

# Other Funds



Type of Fund	Total
Seized / Forfeited Fund	\$240,250
E-911 Fund	\$2,148,590
Tree Fund	\$7,500
Hotel / Motel Fund	\$400,000
Debt Service Fund	\$688,875

# Proposed General Fund Expenditures



Department	Total Expenditures
Administrative Services	\$282,220
City Clerk	\$597,560
City Council	\$316,705
City Manager	\$1,317,570
Communications	\$756,195
Community Development	\$2,206,640
Court	\$815,160
Information Technology	\$2,213,085
Facilities	\$1,910,355
Finance	\$1,199,276
Fire	\$11,261,474
Human Resources	\$812,000

# Proposed General Fund Expenditures



Department	Total Expenditures
Legal	\$425,000
Police	\$10,097,898
Public Works	\$7,151,000
Recreation and Parks	\$2,281,650
Contingency	\$675,000
Enhancements Funded	\$3,434,900
Contribution to Infrastructure Maintenance Fund	\$3,600,000
Contribution to Asset (Vehicle) Replacement Fund	\$1,691,410
Transfer to E-911 Fund	\$468,850
Total Expenditures – Balanced Budget	\$53,453,959

# **Enhancements and Accruals**

### **Enhancements Prioritized**

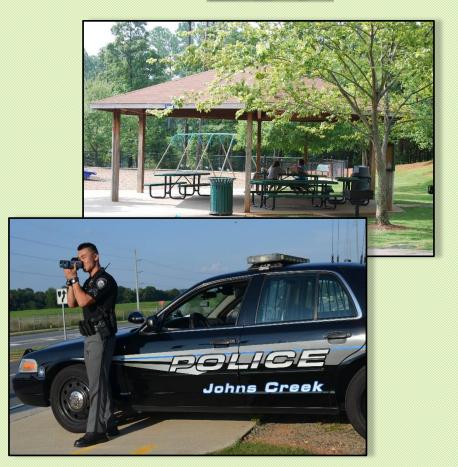
- Major Departmental Initiatives
- Non-recurring costs
- Capital Investments
- Utilizing Scorecard

### Accrual Spending Prioritized

- Maintenance of Existing Assets
- Replacement of Existing Vehicles

### **Operations Modifications**

- Personnel Changes
- Removal of Departmental Contingencies



# **Scorecard Example**



City of Johns Creek, GA Fiscal Years 2016 - 2025 **Capital Projects Input Form** 

Ocee Park Restrooms/Irrigation Project Name: Department: Tom Black - 678-512-3255 Contact: Department Priority:

Project Category: Improvement Type: Funding Source(s): Useful Life:

**Facility Improvements** New Local 15+ years

Project Costs:	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	Total Funding	
Capital Costs:												Capital Projects Prioriti
Design/Studies		\$ -	\$	- \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	Consistency with Community Goals & Plan
Land/Right-of-Way		-			-	-	-	-	-	-	-	Public Health and Safety
Construction	175,000			-	-	-	-	-	-	-	175,000	Mandator or Othor Logal Requirements
Equipment	-	-			-	-	-	-	-	-	-	Maintains or Improves Standard of Service
Other	-	-			-	-	-	-	-	-	-	Extent of Benefit
Contingency	-	-			-	-	-	-	-	-	-	Rolatod ta Othor Prajects
subtotal	\$ 175,000	\$ -	\$	- \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 175,000	Public Porcoption of Nood
Operating Costs:												Efficiency of Service
Personnel	\$ -	\$ -	\$	- \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	Supports Economic Dovolopment
Maintenance & Operations	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	210,000	Environmental Quality
subtotal	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 210,000	Fearibility of Project
	·											Opportunity Cart
Total Project Costs:	\$ 196,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 385,000	Operational Budget Impact
												Impact on Traffic
Funding Sources:												Scare Panel Average: 14 aut of 2\$
General Fund:												0.1
General Revenue (operating)	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 210,000	Other Comme
General Revenue (capital)	175,000	-			-	-	-	-	-	-	175,000	
User Fees	-	-			-	-	-	-	-	-	-	
Fund Balance (available)	-	-			-	-	-	-	-	-	-	
Grants					-	-	-	-	-	-	-	
Capital Leasing	-	-			-	-	-	-	-	-	-	This project could be funded with a f
Capital Financing (Bond/Loan)	-	-			-	-	-	-	-	-	-	Project Code: Pl
Other	-	-			-	-	-	-	-	-	-	110/111000111
Total Funding Sources:	\$ 196,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 21,000	\$ 385,000	
· ·	-	-	-	-			•	-				
Funding Variance:	\$ -	\$ -	\$	- \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
-												

Capital Projects Consistency with Community G	Prioritization Matrix
Public Hoalth and Safoty	
Mandator or Other Legal Requir	omontr
Maintains or Improves Standare	laf Service
Extent of Benefit	
Rolatod ta Othor Prajectr	
Public Porception of Need	
Efficiency of Service	
Supports Economic Dovolopmo	nt
Environmental Quality	
Fearibility of Project	
Opportunity Cart	
Oporational Budgot Impact	
Impacton Traffic	

This project could be funded with a future bond or SPLOST. Project Code: PR15

**Description and Justification** 

**Detail of Operational Costs** 

Construction of new restrooms at the lower three baseball fields and volleyball/basketball courts. With the extension of the waterline to this new bathroom, this project will extend the irrigation system for the lower baseball fields.

Maintenance costs include bathroom cleaning daily. Also includes increase in cost of water from February to September.

# **Scorecard Example**

### **Capital Projects Prioritization Matrix**

Consistency with Community Goals & Plans

Public Health and Safety

Maintains or Improves Standard of Service

Extent of Benefit

Related to Other Priority

**Public Perception of Need** 

Efficiency of Service

Supports Economic Development

**Environmental Quality** 

Feasibility of Project

**Opportunity Cost** 

**Operational Budget Impact** 

Impact on Traffic

**Score Panel Average: 14 of 28** 



Project Code: PR15

### **Detail of Operational Costs**

Maintenance costs include bathroom cleaning daily. Also includes increase of cost of water from February to September.

# Personnel Highlights

### Headcount

- Eliminates 2 positions
- Adds 4 police positions
- Adds 4 fire positions
- Transitions 4 contract GIS positions to City
- Transfers staff between departments to better serve anticipated needs
- Total full-time city employees 209 (increases from 199 in 2015)

### COLA

- Reduced from 1.5% to 0.1%
- Tied to CPI (0.1% increase)

### Merit

- 3.3 % merit increase
- 3.5 % merit increase for department heads



**Johns Creek** 

be the exception

Traffic Response Vehicle



# One-Time Expenditures



### One-Time Expenditures

### Key projects or initiatives

City Clerk	Election conducted by Fulton County	\$200,000
City Clerk	New Shelving	\$810
Communications	Training for new video production equipment	\$2,500
Court	Temporary Personnel to assist in scanning	\$74,000
Court	New Scanner	\$500
Facilities	Renovating permit counters for ADA accessibility	\$28,000
Fire	Accreditation Fees	\$7,500
Fire	Paramedic Class (6 more becoming paramedics)	\$26,000
Fire	Cont. Pressure Air Pack Devices for Engine 61 and Engine 63	\$2,500
Fire	New radios - compliant with new system and federal mandate	\$95,000
Fire	Radio headset system for boat purchased in 2015	\$4,800
Fire	Camera for public educator/public relations officer	\$1,200
Fire	Utility trailer	\$2,400
Police	Radio Upgrade - compliant with new system & federal mandate	\$135,000
	Total One Time Expenses:	\$580,210

# Service Level Increases



### Service Level Increases - Expenditures

City Council	Extra Training for Council	\$10,000
Fire	Fire Staffing Increase (1 Fire Marshal) (with benefits)	\$85,151
Fire	Fire Staffing Increase (3 FTE, Station 62) (with benefits)	\$229,547
Police	Police Staffing Increase 4 Officers (with benefits)	\$339,842
Police	Equipping new Police - 4 Equipment (except cars)	\$84,000
Recreation	Additional Recreation Leader (PT staff)	\$14,000
	Total - Service Level Increases:	\$762,540

# Enhancements



# Enhancements: Traffic Congestion Relief

Infrastructure Investments for Traffic Congestion Relief	Subtotal:	\$1,804,500	Grant	Agency	Timing
ITS Phase 3a Fiber Installation (across 120, SBR, McGinnis Ferry)	\$600,000	\$600,000	\$180,000	ARC	Dec. 2015
Medlock Bridge at State Bridge ThrU - Intersection Improvement		\$600,000	\$4,838,873	GDOT	Aug. 2015
McGinnis Ferry Road Improvement (Forsyth)	\$100,000	\$700,000			
ITS Phase 4 - Adding Flashing Yellow Lights/Additional Turn Lanes on MBR	\$65,000	\$765,000	\$251,000	State	Funded
Kimball Br Rd Widening (4-Ln) from State Bridge to Jones Bridge ROW	\$150,000	\$915,000			
Kimball Br Rd Widening (4-Ln) from State Bridge to Jones Bridge Construction		\$915,000	\$9,000,000	ARC	Dec. 2015
Medlock Bridge Flex Lanes - Add Flex Lane on MBR		\$915,000	\$12,000,000	Federal	Nov. 2015
Abbotts Bridge from Jones Bridge to Parsons Rd (Turn Lanes/Median)	\$500,000	\$1,415,000	\$3,470,000	ARC	Dec. 2015
Abbotts Br Rd R/W Acquisition from Parsons to Medlock Br Rd	\$250,000	\$1,665,000	\$2,700,000	ARC	Dec. 2015
Barnwell Road at Holcomb Bridge Road Design - Additional Lanes/Median	\$84,500	\$1,749,500	\$338,000	ARC	2016- Q1
Haynes Bridge Corridor Study - Feasibility of 4-Lanes/Turn Lanes/Median	\$55,000	\$1,804,500	\$220,000	ARC	2016 - Q1

# Enhancements



## Enhancements: Planning for the Future

Planning for the Future	Subtotal:	\$460,000	Grant	Agency	Tlming
North Fulton Comprehensive Transportation Plan Update	\$60,000	\$60,000			
Budget Scenario Software - to Create More Detailed Forecasting Budget	\$100,000	\$160,000			
Rogers Bridge Connection across Chattachoochee - (City's Portion of Match)	\$50,000	\$210,000			
Autrey Mill Trail Study	\$55,000	\$265,000	\$220,000	ARC	2016 - Q1
Fire Station 64 Feasibility/Location Study	\$15,000	\$280,000			
Pavement Conditions Analysis - Laser Truck	\$125,000	\$405,000			
Financial Advisor	\$55,000	\$460,000			

# Enhancements



## Enhancements: Improved Services – Safety, Efficiency, and Effectiveness

Improved Services: Safety, Efficiency, and Effectiveness in Operations	Subtotal:	\$1,110,400	Grant	Agency	Timing
Implement Intersection Geometric Improvements - General	\$90,000	\$90,000			
Implement Stormwater Management Program as Required by MS4	\$80,000	\$170,000			
Lucas Devices / Continuous CPR Chest Compressions (3 units total)	\$54,000	\$224,000			
Police Staffing Plan - 4 Cars (fully loaded)	\$220,000	\$444,000			
Firewall Refresh	\$25,000	\$469,000			
Replace Fire Hose Nozzles (Phase 1 of 3)	\$7,000	\$476,000			
Barnwell Enhanced Sidewalk and Intersection Improvements Design	\$208,000	\$684,000	\$832,000	ARC	2016 - Q1
Zoning Ordinance: Create Illustrations for Form Based Zoning District/Overlay	\$20,000	\$704,000			
Server Refresh (Backup Server)	\$35,000	\$739,000			
Server Refresh (Data Storage)	\$65,000	\$804,000			
Media Analytics and Monitoring Software	\$15,000	\$819,000			
Last Mile Connectivity - Eliminate Leased Fiber, increase speed and productivity	\$24,000	\$843,000			
New Granicus Module: Meeting Efficiency (minute creation)	\$15,400	\$858,400			
New Granicus Module:Legislative Management (agenda workflow, item creation)	\$38,000	\$896,400			
Interactive Plan Review Displays @ City Hall	\$15,000	\$911,400			
Document Management Software - Enhancing/Replacing Optiview Software	\$150,000	\$1,061,400			
Probation Audit Project	\$4,000	\$1,065,400			
Branding Upgrades	\$10,000	\$1,075,400			
Internal Auditor	\$35,000	\$1,110,400			

# **Enhancement Example**



### IT: Last Mile Connectivity

- \$24,000 project to eliminates leased fiber (\$8,000 antenna and \$16,000 in construction costs) will allow the City to tie all City facilities to its fiber system.
- Adds large bandwidth necessary for additional projects, including traffic systems.
- Saves an annual amount of \$80,000 by no longer needing to lease fiber.







# Accruals



### Accruals

Eligible 2016 Maintenance Projects Requested		Accrual Account
Police Vehicle Replacements (Part of 5-Year Plan)	\$525,600	Police Vehicles
Fire Vehicle Replacements (Part of 5-Year Plan)	\$192,150	Fire Vehicles
Autrey Mill - Repairs to foundation of the Summerour House	\$60,000	Autrey Mill Nature Preserve
Autrey Mill - Repairs to foundation of the Visitors Center	\$60,000	
Newtown Pond Dredging/Renovation	\$150,000	· ·
Ocee Park Renovation of City's Oldest Playground	\$200,000	·
Greenway Trail Light Replacements	\$36,000	
Resurfacing (neighborhood paving program)	\$1,500,000	
Resurfacing (main and high traffic local roads*	\$500,000	
*+\$366K LMIG funds	\$3,223,750	

# Accruals



### Accrual Accounts

Accruals: For Asset Replacement (Vehicles)	2016 Deposit	Withdrawals	Balance
Police Existing Vehicles	\$822,453	\$525,600	\$296,853
Fire and Emergency Services Existing Vehicles	\$819,346	\$192,150	\$627,196
Public Works Existing Vehicles	\$43,774	0	\$43,774
Traffic Response (TRV) Existing Vehicles	\$5,837	0	\$5,837
Total 2016 Contribution	\$1,691,410	\$717,750	\$973,660
Accruals: For Maintenance and Repair of Existing Facilities	2016 Deposit	Withdrawals	Balance
Road Resurfacing (main and neighborhood)	\$ 2,000,000	\$2,000,000	\$0
Sidewalks and Trails	\$ 75,000	\$36,000	\$39,000
Stormwater System	\$ 300,000	\$150,000	\$150,000
Traffic Signals	\$ 150,000		\$150,000
Bridges and Tunnels	\$ 150,000		\$150,000
Autrey Mill Nature Preserve	\$ 125,000	\$120,000	\$5,000
Ocee Park	\$ 150,000	\$200,000	(\$50,000)
Newtown Park	\$ 250,000		\$250,000
Shakerag Park	\$ 100,000		\$100,000
Fire Stations	\$ 300,000		\$300,000
Total 2016 Contribution	\$ 3,600,000	\$2,506,000	\$1,094,000
	Deposit	Withdrawals	Balance
	TOTALS \$5,291,410	\$3,223,750	\$2,067,660

# **Accrual Highlight: Resurfacing**

### \$2,000,000 Dedicated in 2016

The City of Johns Creek embarked on a long-term plan to repave and maintain its neighborhood streets in 2015.

In the spring of 2015, the Public Works Department began tackling the multi-year program to upgrade the condition of all of the City's subdivision streets. The City will start the second year of repaving in 2016, with \$1.5 million dedicated for neighborhoods and \$500,000 for major roads.













# Supplemental Projects



# If the Council is interested in spending reserves - \$5,000,000 Suggestion

Jones Br Rd Improvements from Douglas to McGinnis Ferry Rd Design	\$300,000
ITS Improvements - General	\$260,000
Jones Br Rd Improvements from Waters Road to Buice Road Design	\$150,000
Jones Bridge LT turn lanes from Buice to Morton Road (Phase 2)	\$425,000
Signal Loop Replacement Program to Pucks (Phase 1 of 6)	\$200,000
Sargent Road at McGinnis Ferry Florida "T"	\$150,000
Design Bridge Replacement Bell Road Over Cauley Creek Tributary	\$150,000
Comprehensive Plan Update	\$300,000
Traffic Signal Upgrades/Replacements - General	\$300,000
Automated License Plate Readers (2 vehicle mounted, 2 stationary) - Pilot	\$115,000
Ocee Park - Construction of restroom facility and irrigation of lower fields	\$175,000
Construction of New Sidewalks	\$500,000
Morton Road - Develop Pocket Park	\$1,000,000
State Bridge Road - Complete Development of Pocket Park	\$250,000
Newtown Park Sidewalk Connections	\$14,000
Video System for Newtown Park	\$50,000
Additional Resurfacing	\$661,000
Mayor Funded (through Reserves):	\$5,000,000

# Discussion of the Budget

### Budget has been Presented

- Time for the City Council to Discuss
- Public Hearings in September
  - 09/08/15
  - 09/28/15
- The Mayor and City Council vote to adopt a final Budget 09/28/15

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Submit requests for operations
and enhancements



City Manager and Finance Director organize and prioritize for the Mayor's consideration



The Mayor considers staff recommendations as he prepares his Budget





The Mayor presents his Budget proposal to the City Council



City Council discusses and holds Public Hearings on the proposed Budget



Mayor and City Council adopt a final Budget